



Pacific Swimming
(a non-profit corporation)

Financial Statements
and
Independent Auditors' Report

For the Years Ended
August 31, 2017 and August 31, 2016

Pacific Swimming

For the Years Ended August 31, 2017 and 2016

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Pacific Swimming
Concord, California

We have audited the accompanying financial statements of Pacific Swimming, (the Organization), which comprise the statement of financial position as of August 2017, and the related statements of activities and changes in net assets, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pacific Swimming, as of August 31, 2017, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Prior Period Financial Statements

The August 31, 2016 financial statements were reviewed by us, and our report thereon, dated December 5, 2016, stated we were not aware of any material modifications that should be made to those financial statements for them to be in conformity with accounting principles generally accepted in the United States of America. However, a review is substantially less in scope than an audit and does not provide a basis for the expression of an opinion on the financial statements.

San Jose, California

[DATE OPEN]

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Pacific Swimming
Statements of Financial Position
As of August 31, 2017 and 2016

	<u>2017</u> (Audited)	<u>2016</u> (Unaudited)
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 1,053,973	\$ 857,782
Accounts receivable	5,049	17,605
Prepaid expenses	13,062	20,169
Inventory	8,346	15,010
Investments	<u>2,703,458</u>	<u>2,505,562</u>
Total Current Assets	<u>3,783,888</u>	<u>3,416,128</u>
Fixed Assets:		
Property and equipment, net	<u>5,411</u>	<u>8,664</u>
Total Assets	<u><u>\$ 3,789,299</u></u>	<u><u>\$ 3,424,792</u></u>
LIABILITIES AND NET ASSETS		
Current Liabilities:		
Accounts payable	\$ 70,655	\$ 74,347
Accrued expenses	<u>4,755</u>	<u>3,669</u>
Total Current Liabilities	<u>75,410</u>	<u>78,016</u>
Net Assets:		
Unrestricted	<u>3,713,889</u>	<u>3,346,776</u>
Total Net Assets	<u>3,713,889</u>	<u>3,346,776</u>
Total Liabilities and Net Assets	<u><u>\$ 3,789,299</u></u>	<u><u>\$ 3,424,792</u></u>

See Independent Auditors' Report and notes to financial statements.

Pacific Swimming
Statements of Activities and Changes in Net Assets
For the Years Ended August 31, 2017 and 2016

	<u>2017</u> (Audited)	<u>2016</u> (Unaudited)
Support and Revenue:		
Member dues	\$ 365,666	\$ 404,614
Meet revenue	644,194	613,028
Age group revenue	53,476	96,514
Camps and other programs	7,945	4,285
Marketing revenue	1,732	600
Merchandise Sales	8,617	-
Miscellaneous revenue	<u>15,144</u>	<u>23,318</u>
Total Support and Revenue	<u>1,096,774</u>	<u>1,142,359</u>
Expenses:		
Program	899,437	863,447
Management and general	<u>185,933</u>	<u>179,647</u>
Total Expenses	<u>1,085,370</u>	<u>1,043,094</u>
Other Revenue/Expenses		
Interest	1,903	2,561
Dividends	70,793	68,957
Unrealized capital gains	152,808	163,670
Realized capital gains (losses)	127,205	(31,906)
Miscellaneous income	<u>3,000</u>	<u>2,000</u>
Total Other Revenue/Expenses	<u>355,709</u>	<u>205,282</u>
Changes in Net Assets	367,113	304,547
Net Assets at Beginning of Year	<u>3,346,776</u>	<u>3,042,229</u>
Net Assets at End of Year	<u><u>\$ 3,713,889</u></u>	<u><u>\$ 3,346,776</u></u>

See Independent Auditors' Report and notes to financial statements.

Pacific Swimming
 Statements of Functional Expenses
 For the Years Ended August 31, 2017 and 2016

Expenses	2017 (Audited)			2016 (Unaudited)		
	<u>Program Expenses</u>	<u>Management & General</u>	<u>Total</u>	<u>Program Expenses</u>	<u>Management & General</u>	<u>Total</u>
Age Group	\$ 167,193	\$ -	\$ 167,193	\$ 230,202	\$ -	\$ 230,202
National Program	177,963	-	177,963	165,570	-	165,570
Payroll	164,111	88,368	252,479	154,978	83,450	238,428
Treasurer	-	35,598	35,598	-	32,575	32,575
Officials Expenses	67,204	-	67,204	57,438	-	57,438
Meet Expenses	50,986	-	50,986	42,270	-	42,270
Camp Expenses	26,885	-	26,885	9,627	-	9,627
Grant Awards	67,521	-	67,521	101,455	-	101,455
Volunteer Expenses	43,317	-	43,317	37,472	-	37,472
Events	56,895	-	56,895	12,278	-	12,278
Diversity	30,731	-	30,731	28,876	-	28,876
Office Expenses	-	32,772	32,772	-	32,898	32,898
Investment Expenses	-	26,444	26,444	-	25,432	25,432
Equipment	16,158	-	16,158	9,331	-	9,331
Cost of Merchandise	10,404	-	10,404	-	-	-
Contract	7,200	-	7,200	7,800	-	7,800
Website Upgrades	-	-	-	-	-	-
Marketing	-	1,750	1,750	-	3,811	3,811
Chair Expenses	9,615	-	9,615	4,324	-	4,324
Miscellaneous	-	-	-	-	64	64
Depreciation Expense	3,254	-	3,254	1,826	-	1,826
Foreign Tax Withholding	-	1,001	1,001	-	1,417	1,417
Total Expenses	<u>\$ 899,437</u>	<u>\$ 185,933</u>	<u>\$ 1,085,370</u>	<u>\$ 863,447</u>	<u>\$ 179,647</u>	<u>\$ 1,043,094</u>

See Independent Auditors' Report and notes to financial statements.

Pacific Swimming
Statements of Cash Flows
For the Years Ended August 31, 2017 and 2016

	<u>2017</u> (Audited)	<u>2016</u> (Unaudited)
CASH FLOWS FROM OPERATING ACTIVITIES		
Changes in net assets	\$ 367,113	\$ 304,547
Adjustments to reconcile operating income (loss) to net cash provided by (used in) operating activities:		
Depreciation expense	3,254	1,826
Noncash investment (income) loss	(152,808)	(163,670)
(Increase) decrease in accounts receivable	12,556	(9,105)
(Increase) decrease in prepaids	7,107	1,632
(Increase) in inventories	6,664	(7,908)
Increase (decrease) in accounts payable	(3,692)	18,619
Increase (decrease) in deferred revenue	-	(205)
Increase (decrease) in accrued expenses	1,086	(5,661)
Total Adjustments	<u>(125,833)</u>	<u>(164,472)</u>
Net Cash Provided by (Used in) Operating Activities	<u>241,280</u>	<u>140,075</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from the sale of investments	665,621	594,238
Purchases of investments	<u>(710,710)</u>	<u>(705,980)</u>
Net Cash Provided by (Used in) Investing Activities	<u>(45,089)</u>	<u>(111,742)</u>
NET INCREASE (DECREASE) IN CASH	<u>196,191</u>	<u>28,333</u>
CASH AT BEGINNING OF PERIOD	<u>857,782</u>	<u>829,449</u>
CASH AT END OF PERIOD	<u><u>\$ 1,053,973</u></u>	<u><u>\$ 857,782</u></u>

See Independent Auditors' Report and notes to financial statements.

Pacific Swimming
Notes to Financial Statements
For the Years Ended August 31, 2017 (Audited) and 2016 (Unaudited)

A. NATURE OF ACTIVITIES

Pacific Swimming, (the Organization), was incorporated in California in 1980. The Organization is the third largest of USA Swimming's 59 regional associations, known as Local Swim Committees (LSC). The Organization is made up of 130 swim clubs and more than 19,000 swimmers. The membership is centered in California's San Francisco Bay Area.

The LSC's territory is broken into five regional zones from the northern California area as well as parts of Nevada. Zone 1-North includes the area of San Mateo County and portions of Santa Clara County from Palo Alto to Sunnyvale and Cupertino. Zone 1-South includes Santa Clara County, from San Jose and Saratoga to the south and eastern parts of the county as well as Santa Cruz, San Benito and Monterey counties. Zone 2 includes Alameda County, Contra Costa County as well as the greater Stockton and Modesto areas. Zone 3 is made up of the city and county of San Francisco as well as Marin, Sonoma, Napa, Mendocino, Lake, Humboldt and Del Norte counties and the cities of Vallejo and Benicia. Zone 4 includes the area of Reno, Carson City and Lake Tahoe as well as the cities of Mammoth Lakes and Bishop.

The annual meet schedule includes more than 180 meets, from interclub dual meets to major regional, national, and international competitions.

B. SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The Organization presents its financial statements in accordance with accounting principles generally accepted in the United States of America (GAAP). The financials have been prepared using the accrual basis of accounting which recognizes revenues and support when earned and expenses when incurred.

Fiscal Year

The Organization's fiscal year runs from September 1 to August 31.

Cash and Cash Equivalents

The Organization considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

Accounts Receivable

Accounts Receivable consists of revenues billed at year end to be received from local swim clubs. Management believes that all of the accounts receivable will be collected and therefore has not estimated an allowance for doubtful accounts.

Prepaid Expenses

Expenses that were paid during the current year for events occurring during the next calendar year are recorded as prepaid expenses. These expenses will be recognized as the events occur.

Pacific Swimming
Notes to Financial Statements
For the Years Ended August 31, 2017 (Audited) and 2016 (Unaudited)

B. SIGNIFICANT ACCOUNTING POLICIES (continued)

Inventory

The Organization's inventory consists of swim apparel and is valued at lower of cost or market on a first-in, first-out basis.

Property and Equipment

Property and Equipment with a total value of \$4,000 or more is recorded at cost if purchased or fair value if contributed and depreciated using the straight-line method over their estimated useful lives as follows:

Furniture and fixtures	7 years
Computer equipment	5 years
Software	3 years

Classes of Net Assets

In accordance with GAAP, where applicable, the financial statements report amounts separately by classes of net assets:

- 1) Unrestricted amounts are those currently available at the discretion of the Board for use in the Organization's programs, and those resources invested in land, buildings and equipment.
- 2) Temporarily restricted amounts are those that are restricted by donors for specific operating purposes or for the acquisition of land, buildings and equipment. If available, temporarily restricted monies are always utilized for a project before designated and general fund monies are expended.
- 3) Permanently restricted net assets are those amounts in which the donor has stipulated that the principal remain intact in perpetuity. Income from the principal is considered unrestricted unless further restricted by the donor.

At August 31, 2017 and 2016, the Organization did not have any temporarily or permanently restricted net assets.

Accrued Expenses

Liabilities related to payroll expenses, credit card liabilities as well as other current liabilities are reported as accrued expenses.

Deferred Revenue

Deferred revenue consists of prepayments for entry fees and other meet related expenses. All deferred revenue will be recognized as revenue within one year.

Revenues and Support

Revenues are recognized when earned. Resources restricted by the donor, grantor, or other outside party for particular purposes are deemed to be earned when the Organization has complied with the specific restrictions.

See Independent Auditors' Report

Pacific Swimming
Notes to Financial Statements
For the Years Ended August 31, 2017 (Audited) and 2016 (Unaudited)

B. SIGNIFICANT ACCOUNTING POLICIES (continued)

USA Swimming Membership Dues

The Organization collects membership dues on behalf of USA Swimming and remits to USA Swimming. The Organization records collections as a payable and remittance as an elimination of the payable. The only revenue that is recognized for membership dues is the amount that the Organization collects in excess of the amount due to USA Swimming.

Advertising Expenses

Advertising costs, when they occur, are charged to operations in the year in which the advertisement is placed. Advertising expenses were \$1,750 and \$3,811 for the years ended August 31, 2017 and 2016, respectively.

Contributed Services

Many individuals volunteer their time and perform a variety of tasks that assist the Organization, but these services do not meet the criteria for recognition as contributed services.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Tax Exemption Status

The Organization is exempt from federal and state income taxes under Sections 501(c)(3) of the Internal Revenue Code and 23701d of the California Revenue and Taxation Code, respectively. The Organization is not classified as a private foundation.

C. CASH AND CASH EQUIVALENTS

The Federal Deposit Insurance Corporation insures a maximum of \$250,000 in cash deposits per financial institution for all account holders. At August 31, 2017 and 2016, the total amount of uninsured cash held by the Organization had exceeded the insured limit. It is the opinion of management that the solvency of the financial institutions is not of particular concern at this time.

D. INVESTMENTS

GAAP establish a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels; Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs consist of observable inputs other than quoted prices for identical assets, and Level 3 inputs consist of significant other unobservable inputs and have the lowest priority. The Organization uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, the Organization measures fair

Pacific Swimming
Notes to Financial Statements
For the Years Ended August 31, 2017 (Audited) and 2016 (Unaudited)

D. INVESTMENTS (continued)

value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 3 inputs would only be used when Level 1 or Level 2 inputs are not available.

An investment's classification within level in the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. The Organization's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the investment. The categorization of the investment within the hierarchy is based upon the pricing transparency of the investment and does not necessarily correspond to the Organization's perceived risk of that investment.

Assets measured at fair value are summarized as follows at August 31, 2017 and 2016:

		2017			
		Total	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant other unobservable inputs (Level 3)
Stocks and options	\$	2,315,626	\$ 2,315,626	\$ -	\$ -
Mutual funds		146,582	146,582	-	-
Preferred stocks		241,248	241,248	-	-
	\$	<u>2,703,456</u>	<u>\$ 2,703,456</u>	<u>\$ -</u>	<u>\$ -</u>
		2016			
Stocks and options	\$	2,147,380	\$ 2,147,380	\$ -	\$ -
Mutual funds		73,446	73,446	-	-
Preferred stocks		284,736	284,736	-	-
	\$	<u>2,505,562</u>	<u>\$ 2,505,562</u>	<u>\$ -</u>	<u>\$ -</u>

Return Objectives and Risk Parameters

The Organization has adopted investment and spending policies for investments that attempt to provide a predictable stream of funding to programs while seeking to maintain the purchasing power of the portfolio.

Under this policy, the portfolio assets are invested in a manner that is intended to produce results that exceed the price and yield results of various market benchmarks appropriate to the investment classes utilized while assuming a moderate level of risk. The Organization expects its investment portfolio, over time, to provide an average rate of return of approximately 7% annually. Actual returns in any given year may vary from this amount.

Pacific Swimming
Notes to Financial Statements
For the Years Ended August 31, 2017 (Audited) and 2016 (Unaudited)

D. INVESTMENTS (continued)

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term objectives within prudent risk constraints.

Spending Policy

The Organization has a policy of appropriating for distribution each year 4% of its unrestricted net assets at the end of the preceding year. In establishing this policy, the Organization considered the long-term expected return on its investments. Accordingly, over the long term, the Organization expects the current spending policy to allow its investment portfolio to grow at an average of 3% annually. This is consistent with the Organization's objective to maintain the purchasing power of the portfolio, as well as to provide real growth through investment return.

E. PROPERTY AND EQUIPMENT

A summary of property and equipment, for the years ended August 31, 2017 and 2016 is as follows:

	<u>2017</u>	<u>2016</u>
Equipment	\$ 34,068	\$ 34,068
Accumulated depreciation	<u>(28,657)</u>	<u>(25,404)</u>
Net property and equipment	<u>\$ 5,411</u>	<u>\$ 8,664</u>

For the years ended August 31, 2017 and 2016, depreciation expense was \$3,254 and \$1,826, respectively.

F. INCOME TAXES

Per GAAP, an organization must recognize the tax benefit associated with a tax position taken for tax return purposes when it is more likely than not that the position will be sustained. The Organization does not believe there are any material uncertain tax positions and accordingly, they will not recognize any liability for unrecognized tax. No interest or penalties were accrued as of adoption of the standard.

For the years ended August 31, 2017 and 2016, there were no interest or penalties recorded or included in the financial statements.

There was no unrelated business income for the years ended August 31, 2017 and 2016. Accordingly, no provision for income taxes is made in these financial statements.

Pacific Swimming
Notes to Financial Statements
For the Years Ended August 31, 2017 (Audited) and 2016 (Unaudited)

F. INCOME TAXES (continued)

The Organization is subject to potential examination by taxing authorities for income tax returns filed in the U.S. federal jurisdiction and the State of California. The tax years that remain subject to potential examination for the U.S. federal jurisdiction are August 31, 2014 and forward. The State of California tax jurisdiction returns subject to potential examination for tax years are December 31, 2013 and forward.

G. SUBSEQUENT EVENTS

Subsequent events are events or transactions that occur after the balance sheet date but before financial statements are issued. The Organization recognizes in the financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing the financial statements. The Organization's financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the balance sheet, but arose after the balance sheet date and before financial statements are available to be issued.

Subsequent events have been evaluated through [DATE OPEN], the date the financial statements were available to be issued and determined that no material subsequent events require an estimate or to be recorded or disclosed as of August 31, 2017.

Supplemental Schedules

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Pacific Swimming
Schedule I
Consolidating Statement of Financial Position
As of August 31, 2017
(Audited)

		Zones						
ASSETS	Local Swim Committee	1-North	1-South	2	3	4	Eliminations	Total
Current Assets:								
Cash and cash equivalents	\$ 854,628	\$ 48,274	\$ 36,769	\$ 30,422	\$ 68,250	\$ 15,630	\$ -	\$ 1,053,973
Accounts receivable	5,049	-	-	-	-	-	-	5,049
Prepaid expenses	13,062	-	-	-	-	-	-	13,062
Inventory	8,346	-	-	-	-	-	-	8,346
Investments	2,605,594	-	34,362	63,502	-	-	-	2,703,458
Intercompany	(11,036)	3,319	602	10,468	(1,993)	(1,360)	-	-
Investment in Zones	313,656	-	-	-	-	-	(313,656)	-
Total Current Assets	3,789,299	51,593	71,733	104,392	66,257	14,270	(313,656)	3,783,888
Property and equipment, net	-	-	2,963	-	2,448	-	-	5,411
Total Assets	<u>\$ 3,789,299</u>	<u>\$ 51,593</u>	<u>\$ 74,696</u>	<u>\$ 104,392</u>	<u>\$ 68,705</u>	<u>\$ 14,270</u>	<u>\$ (313,656)</u>	<u>\$ 3,789,299</u>
LIABILITIES AND NET ASSETS								
Current Liabilities:								
Accounts payable	\$ 70,655	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 70,655
Accrued expenses	4,755	-	-	-	-	-	-	4,755
Total Current Liabilities	75,410	-	-	-	-	-	-	75,410
Net Assets:								
Unrestricted	3,713,889	51,593	74,696	104,392	68,705	14,270	(313,656)	3,713,889
Total Net Assets	3,713,889	51,593	74,696	104,392	68,705	14,270	(313,656)	3,713,889
Total Liabilities and Net Assets	\$ 3,789,299	\$ 51,593	\$ 74,696	\$ 104,392	\$ 68,705	\$ 14,270	\$ (313,656)	\$ 3,789,299

See Independent Auditors' Report and notes to financial statements.

Pacific Swimming
Schedule I
Consolidating Statement of Financial Position
As of August 31, 2016
(Unaudited)

ASSETS	Local Swim Committee	Zones					Eliminations	Total
		1-North	1-South	2	3	4		
Current Assets:								
Cash and cash equivalents	\$ 682,744	\$ 40,988	\$ 40,993	\$ 29,410	\$ 51,316	\$ 12,331	\$ -	\$ 857,782
Accounts receivable	17,605	-	-	-	-	-	-	17,605
Prepaid expenses	20,169	-	-	-	-	-	-	20,169
Inventory	15,010	-	-	-	-	-	-	15,010
Investments	2,418,370	-	30,615	56,577	-	-	-	2,505,562
Intercompany	(19,254)	3,819	7,603	10,436	(1,995)	(609)	-	-
Investment in Zones	290,148	-	-	-	-	-	(290,148)	-
Total Current Assets	3,424,792	44,807	79,211	96,423	49,321	11,722	(290,148)	3,416,128
Property and equipment, net	-	-	4,074	-	4,590	-	-	8,664
Total Assets	<u>\$ 3,424,792</u>	<u>\$ 44,807</u>	<u>\$ 83,285</u>	<u>\$ 96,423</u>	<u>\$ 53,911</u>	<u>\$ 11,722</u>	<u>\$ (290,148)</u>	<u>\$ 3,424,792</u>
LIABILITIES AND NET ASSETS								
Current Liabilities:								
Accounts payable	\$ 74,347	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	74,347
Accrued expenses	3,669	-	-	-	-	-	-	3,669
Total Current Liabilities	78,016	-	-	-	-	-	-	78,016
Net Assets:								
Unrestricted	3,346,776	44,807	83,285	96,423	53,911	11,722	(290,148)	3,346,776
Total Net Assets	3,346,776	44,807	83,285	96,423	53,911	11,722	(290,148)	3,346,776
Total Liabilities and Net Assets	<u>\$ 3,424,792</u>	<u>\$ 44,807</u>	<u>\$ 83,285</u>	<u>\$ 96,423</u>	<u>\$ 53,911</u>	<u>\$ 11,722</u>	<u>\$ (290,148)</u>	<u>\$ 3,424,792</u>

See Independent Auditors' Report and notes to financial statements.

Pacific Swimming
Schedule II
Consolidating Statement of Activities and Changes in Net Assets
For the Year Ended August 31, 2017
(Audited)

	Local Swim Committee	Zones					Eliminations	Total
		1-North	1-South	2	3	4		
Support and Revenue:								
Member Dues	\$ 364,961	\$ 5	\$ -	\$ -	\$ -	\$ 700	\$ -	\$ 365,666
Meet Revenue	537,344	23,594	26,728	24,693	27,614	4,221	-	644,194
Age Group Revenue	52,286	420	-	-	770	-	-	53,476
Camps and Other Programs	7,945	-	-	-	-	-	-	7,945
Marketing Revenue	1,732	-	-	-	-	-	-	1,732
Merchandise Sales	8,617	-	-	-	-	-	-	8,617
Miscellaneous Revenue	2,802	50	80	9,167	3,045	-	-	15,144
Total Support and Revenue	975,687	24,069	26,808	33,860	31,429	4,921	-	1,096,774
Expenses								
Age Group	143,802	2,628	15,292	2,775	866	1,830	-	167,193
National Program	177,963	-	-	-	-	-	-	177,963
Payroll	252,479	-	-	-	-	-	-	252,479
Treasurer	35,571	-	-	27	-	-	-	35,598
Officials Expenses	59,627	-	1,237	4,348	1,601	391	-	67,204
Meet Expenses	-	13,188	16,766	11,856	9,176	-	-	50,986
Camp Expenses	26,885	-	-	-	-	-	-	26,885
Grant Awards	67,521	-	-	-	-	-	-	67,521
Volunteer Expenses	37,185	967	71	4,731	211	152	-	43,317
Events	56,895	-	-	-	-	-	-	56,895
Diversity	30,731	-	-	-	-	-	-	30,731
Office Expenses	30,925	500	185	550	612	-	-	32,772
Investment Expenses	26,444	-	-	-	-	-	-	26,444
Equipment	-	-	4,879	9,239	2,040	-	-	16,158
Cost of Merchandise	10,404	-	-	-	-	-	-	10,404
Contract	7,200	-	-	-	-	-	-	7,200
Marketing	1,750	-	-	-	-	-	-	1,750
Chair Expenses	9,615	-	-	-	-	-	-	9,615
Depreciation Expense	-	-	1,112	-	2,142	-	-	3,254
Foreign Tax Withholding	1,001	-	-	-	-	-	-	1,001
Total Expenses	975,998	17,283	39,542	33,526	16,648	2,373	-	1,085,370

See Independent Auditors' Report and notes to financial statements.

Pacific Swimming
Schedule II
Consolidating Statement of Activities and Changes in Net Assets
For the Year Ended August 31, 2017
(Audited)

	Local Swim Committee	Zones					Eliminations	Total
		1-North	1-South	2	3	4		
Other Revenue/Expenses								
Interest	1,876	-	14	-	13	-	-	1,903
Dividends	70,793	-	-	-	-	-	-	70,793
Unrealized Capital Gains (Losses)	152,808	-	-	-	-	-	-	152,808
Realized Capital Gains (Losses)	115,439	-	4,131	7,635	-	-	-	127,205
Miscellaneous Income	3,000	-	-	-	-	-	-	3,000
Total Other Revenue/Expenses	<u>343,916</u>	<u>-</u>	<u>4,145</u>	<u>7,635</u>	<u>13</u>	<u>-</u>	<u>-</u>	<u>355,709</u>
Changes in Net Assets	343,605	6,786	(8,589)	7,969	14,794	2,548	-	367,113
Transfer of net assets (to) from zones	23,508	-	-	-	-	-	(23,508)	-
Net Assets at Beginning of Year	<u>3,346,776</u>	<u>44,807</u>	<u>83,285</u>	<u>96,423</u>	<u>53,911</u>	<u>11,722</u>	<u>(290,148)</u>	<u>3,346,776</u>
Net Assets at End of Year	<u><u>\$ 3,713,889</u></u>	<u><u>\$ 51,593</u></u>	<u><u>\$ 74,696</u></u>	<u><u>\$ 104,392</u></u>	<u><u>\$ 68,705</u></u>	<u><u>\$ 14,270</u></u>	<u><u>\$ (313,656)</u></u>	<u><u>\$ 3,713,889</u></u>

See Independent Auditors' Report and notes to financial statements.

Pacific Swimming
Schedule II
Consolidating Statement of Activities and Changes in Net Assets
For the Year Ended August 31, 2016
(Unaudited)

	Local Swim Committee	Zones					Eliminations	Total
		1-North	1-South	2	3	4		
Support and Revenue:								
Member Dues	\$ 403,834	\$ 90	\$ -	\$ -	\$ -	\$ 690	\$ -	\$ 404,614
Meet Revenue	525,340	21,811	27,444	26,696	8,185	3,552	-	613,028
Age Group Revenue	97,635	644	(1,040)	(2,160)	960	475	-	96,514
Camps and Other Programs	4,285	-	-	-	-	-	-	4,285
Marketing Revenue	600	-	-	-	-	-	-	600
Miscellaneous Revenue	6,140	60	1,927	9,655	5,536	-	-	23,318
Total Support and Revenue	1,037,834	22,605	28,331	34,191	14,681	4,717	-	1,142,359
Expenses								
Age Group	206,557	3,032	15,002	1,471	673	3,467	-	230,202
National Program	164,570	-	-	-	-	1,000	-	165,570
Payroll	238,428	-	-	-	-	-	-	238,428
Treasurer	32,575	-	-	-	-	-	-	32,575
Officials Expenses	51,510	-	914	3,239	1,707	68	-	57,438
Meet Expenses	-	10,665	13,855	11,113	6,637	-	-	42,270
Camp Expenses	9,627	-	-	-	-	-	-	9,627
Grant Awards	101,455	-	-	-	-	-	-	101,455
Volunteer Expenses	32,853	55	448	3,559	278	279	-	37,472
Events	12,278	-	-	-	-	-	-	12,278
Diversity	28,876	-	-	-	-	-	-	28,876
Office Expenses	31,600	343	49	308	598	-	-	32,898
Investment Expenses	25,432	-	-	-	-	-	-	25,432
Equipment	-	900	2,250	4,206	1,975	-	-	9,331
Contract	7,800	-	-	-	-	-	-	7,800
Marketing	3,811	-	-	-	-	-	-	3,811
Chair Expenses	4,324	-	-	-	-	-	-	4,324
Miscellaneous	64	-	-	-	-	-	-	64
Depreciation Expense	77	-	1,111	(1,606)	2,244	-	-	1,826
Foreign Tax Withholding	1,417	-	-	-	-	-	-	1,417
Total Expenses	953,254	14,995	33,629	22,290	14,112	4,814	-	1,043,094

See Independent Auditors' Report and notes to financial statements.

Pacific Swimming
Schedule II
Consolidating Statement of Activities and Changes in Net Assets
For the Year Ended August 31, 2016
(Unaudited)

	Local Swim Committee	Zones					Eliminations	Total
		1-North	1-South	2	3	4		
Other Revenue/Expenses								
Interest	2,531	-	15	-	15	-	-	2,561
Dividends	68,957	-	-	-	-	-	-	68,957
Unrealized Capital Gains (Losses)	163,670	-	-	-	-	-	-	163,670
Realized Capital Gains (Losses)	(38,525)	-	2,324	4,295	-	-	-	(31,906)
Miscellaneous Income	2,000	-	-	-	-	-	-	2,000
Total Other Revenue/Expenses	198,633	-	2,339	4,295	15	-	-	205,282
Changes in Net Assets	283,213	7,610	(2,959)	16,196	584	(97)	-	304,547
Transfer of net assets (to) from zones	21,334	-	-	-	-	-	(21,334)	-
Net Assets at Beginning of Year	3,042,229	37,197	86,244	80,227	53,327	11,819	(268,814)	3,042,229
Net Assets at End of Year	<u>\$ 3,346,776</u>	<u>\$ 44,807</u>	<u>\$ 83,285</u>	<u>\$ 96,423</u>	<u>\$ 53,911</u>	<u>\$ 11,722</u>	<u>\$ (290,148)</u>	<u>\$ 3,346,776</u>

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