

Pacific Swimming
Draft Budget vs Actuals
September 2018 through August 2019

	Sep 18 - Aug 19	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Membership-USA Swim Fees	278,184	306,378	(28,194)
11500 · Meet Fees LSC	462,189	489,115	(26,926)
11700 · Pacific Hosted Meets	145,690	179,000	(33,310)
12500 · Age Group Program - Co-Pay	78,200	78,020	180
13000 · Camp Program - Co-Pay	8,815	15,030	(6,215)
14000 · Marketing Income	1,100	1,050	50
15000 · Merchandise Sales	5,842	0	5,842
16000 · Other Income	18,801	4,233	14,568
17000 · Interest Income	152	180	(28)
18000 · Point Redemption from CC	4,590	3,600	990
Total Income	1,003,563	1,076,606	(73,043)
Total Cost of Goods Sold	7,396	0	7,396
Gross Profit	996,167	1,076,606	(80,439)
Expense			
52000 · National/Senior Program	190,863	180,875	9,988
54000 · Age Group Programs	165,179	163,135	2,044
54500 · Camp Program	27,325	41,500	(14,175)
54600 · Disability	0	600	(600)
55000 · Diversity	35,377	38,400	(3,023)
55500 · Events	184,443	190,540	(6,097)
56000 · Chairman	11,252	6,240	5,012
57000 · Treasurer	33,789	33,250	539
58000 · Officials	64,339	64,000	339
59000 · Volunteers	40,455	53,476	(13,021)
62000 · Marketing	1,275	1,580	(305)
63000 · Office Expenses	31,527	35,380	(3,853)
70000 · Staff Expenses	267,884	274,075	(6,191)
70200 · Contractors	9,300	7,200	2,100
75000 · Miscellaneous	590	0	590
Total Expense	1,063,597	1,090,251	(26,654)
Net Ordinary Income	(67,431)	(13,645)	(53,786)
Other Income/Expense			
Other Income			
85000 · Investment Income	165,407	0	165,407
86000 · Wells Fargo Investment Fee	(31,074)	(31,000)	(74)
87000 · Foreign Tax Withholding WF Inv	(950)	(1,320)	370
Total Other Income	133,383	(32,320)	165,703
Other Expense			
88000 · Pacific Swimming Grants	19,105	50,000	(30,895)
89200 · Special Projects	25,881	25,000	881
Total Other Expense	44,986	75,000	(30,014)